

Inspiring Renovations & Innovative Design

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Beyond the customer service promise maintained by the Air Elite Network, the members are held to strict facility standards. These were developed and designed to ensure that the consistency of each member location is felt and appreciated by the operators and flight departments around the globe.

The network champions those FBOs who continue to seek innovative facility offerings to assure that our technology centered customers and industry expectations are met. The aircraft continue to evolve, so must the facilities that serve these and their crew and passengers.

Many of the Air Elite Diamond Service locations have invested significantly in upgrading their interior design and aesthetic offering as well as the technological offering to assure the customer the highest level experience

We have a few notable FBOs that we wish to highlight. These Air Elite FBOs' management and ownership have stepped up, recognizing that each aircraft operator has their choice in selecting the FBO experience. Operators recognize that beyond just the price of fuel, accessory fees and traditional selection methodology of their FBO, innovative design to provide privacy, comfort and regional flair add to the overall value of the Air Elite Diamond Service locations.

CLAY LACY AVIATION - VAN NUYS, CALIFORNIA - KVMY

A Legacy of Excellence

In 1964 when legendary aviator Clay Lacy landed the first Learjet at Los Angeles' Van Nuys Airport, he began laying the foundations of what would become one of the largest and most diverse fleet of business aircraft available today.

Four years later in 1968, he founded the first jet charter company west of the Mississippi, pioneering a new era of incredible mobility. For the five decades since, Clay Lacy Aviation has managed, maintained and globally operated jet aircraft from every major manufacturer.

Clay Lacy Aviation now employs more than



Clay Lacy Aviation - KVMY

The new development combined with current leasehold encompasses 21 acres, 206,000 sq/ft of hangar space and 126,000 sq/ft of office and over 8 acres of ramp space.



Clay Lacy Aviation - KVMY

The display hangar serves as an indoor event space when not featuring the display of Clay Lacy's iconic Lear 23, sn 12.



Clay Lacy Aviation - KVMY

Physical orientation of the new buildings combined with the refurbishment of existing facilities was designed for complete privacy from the surrounding street and public areas, providing the most private and secure location on the airport.



Clay Lacy Aviation - KVMY

VIP Lounge

350 people and operates a fleet of over 100 aircraft. It operates two Air Elite FBOs at Boeing Field (KBFI) in Seattle, Washington and Van Nuys Airport (KVMY) in Los Angeles. Both FBO locations offer US Customs airport-of-entry service and are co-located with FAA Part 145 Maintenance Repair Stations.

"Our employees are the reason for our success," said Brian Kirkdoffer, President and CEO of Clay Lacy Aviation. "Together, they bring the very best practices from business, commercial and military aviation to provide the highest level of safety, service and value in all that we do."

Expanding Into the Future - Creating L.A.'s Most Exclusive Aviation Complex to offer ultimate privacy and security

In February 2015, Clay Lacy Aviation broke ground on a \$13-million expansion and refurbishment of its Van Nuys Airport headquarters facility, designed to be Los Angeles' most secure and private corporate aviation complex. "We are excited to create the ultimate private aviation facility in Los Angeles," Kirkdoffer said. "Every detail of our new South Campus has been designed with the privacy, comfort and convenience of our clients in mind."

The completed expansion features:

- 63,000 square feet of hangar space
- 21,000 square feet of new office, training and meeting space
- An indoor event space featuring the display of Clay Lacy's iconic Lear 23, sn 12.
- 3.5 acres of aircraft additional ramp space

The new development, combined with Clay Lacy Aviation's current leasehold, encompasses 21 acres, 206,000 sq/ft of hangar space and 126,000 sq/ft of office and over 8 acres of ramp space. The physical orientation of the new buildings combined with the refurbishment of existing facilities was designed for complete privacy from the surrounding street and public areas, providing the most private and secure location on the airport.

Serving a Resurgent Market

A growing number of clients continue to select Clay Lacy Aviation as their preferred aircraft management company. In 2016, the company welcomed 16 new planes to its charter and managed fleet, and another 21 in 2017, indicating a resurgent corporate aviation market. These new aircraft exemplify a diverse offering from Gulfstream, Bombardier, Embraer, Textron and Falcon Jet—enabling Clay Lacy Aviation to accommodate any domestic or international mission.

"Our clients are showing renewed excitement about owning and flying business aircraft," said Kirkdoffer. "We combine global partnerships, strong buying power and unequalled experience to deliver our clients maximum flexibility, control and value."

Today, Clay Lacy Aviation's vision remains the same as it was in 1968—great people, providing a legendary aviation experience. From being L.A.'s original aircraft services company to assembling the most experienced team of professionals in the industry, its achievements are unsurpassed in the world of aviation.



Golden Isles Aviation - KSSI

Hotel canopy and terminal welcome guests upon arrival

GOLDEN ISLES AVIATION - ST. SIMONS ISLANDS, GEORGIA - KSSI

At Golden Isles Aviation on St. Simons Island, off the coast of Georgia, the investment has been in a new terminal building as well as a Hilton Hotel that goes with other improvements. "We have built a new FBO terminal, some new hangars, renovated existing hangars, installed a new fuel farm, and via a friend, added a new 88 room Hilton Home2 Suites hotel that shares a vast porte-cochere with the new FBO. It is the only FBO/Hotel combination that I know of in the U.S. on a general aviation airport," said Larry Wade, Golden Isles Aviation's President.

The privilege was the opportunity to dream and think, "What would you want to offer your guests if you could do almost anything, and how would you desire it to look and feel?" The dream had been to have the amenities of a hotel with our FBO. We have a hotel to offer, a wing shaped swimming pool with aviation sculptures, a practice golf putting green, a fitness center, bikes, a wrap-around ramp side porch with rockers, chairs, tables and ceiling fans, as well as all the modern desires internal to an FBO terminal building and Avis and Hertz on-site for pilots and passengers. It also doesn't hurt that a famous BBQ restaurant featured on the 'Diners, Drives-In's and Dives' television show is almost across the street, to go along with one of St. Simons Island's best assets, great places to eat.

We have branded all of our facilities with common aesthetics as well as new extensive landscaping, lighting and all new parking lots. We have a refurbished hangar with air-conditioning/heat, decorative string lighting, an Aeronica Chief aircraft hanging from the ceiling, and other softening aesthetics so that aviation groups can come, stay in the hotel, have their aircraft with them, and enjoy a banquet or meetings right at the airport.

A delight has been that the non-flying public stay at the hotel and love watching General Aviation as the pool is next to the ramp and half the rooms look out over the airport. "The rooms have been built to dampen noise and it has been extremely effective. Golden Isles Aviation now has guests that bring their children back, not so much for the beach this time, but to come to the pool and watch aircraft. We are working to put some things in their hands and maybe inspire some new pilots along the way," said Wade.



Golden Isles Aviation - KSSI

New 88 room Hilton Home2 Suites hotel shares a vast porte-cochere with the new FBO. "It is the only FBO/Hotel combination that I know of in the U.S. on a general aviation airport," said Larry Wade, President.



Golden Isles Aviation - KSSI

FBO design includes a wrap-around ramp side porch with rockers, chairs, tables and ceiling fans.

CIRCLE AIR GROUP - EL CAJON, CALIFORNIA - KSEE

Circle Air Group, located at Gillespie Field (KSEE) in El Cajon, CA, is a full service FBO offering a private passenger terminal with world class concierge services and amenities, SoCal's largest FAA Class IV Part 145 Repair Station, and a comprehensive avionics shop. Our maintenance technicians have over 30 years of experience, specializing in King Air, Citation, Gulfstream, Falcon, Challenger and larger aircraft. We have over 70,000 square feet of hangar and office space and over 400,000 square feet of concrete ramp space. Our fuel, hangar and maintenance prices are the best in the area. With Gillespie Field being only 20 minutes from La Jolla and Downtown, it is the most convenient airport in the area—a hidden gem in the world of corporate and private air travel.

In the first quarter of 2017 we began a multi-million dollar renovation and expansion of our existing 8 acre parcel, transforming one of the nicest facilities in San Diego to one of the finest in the country. Upgrades include an elegant interior suite remodel, stunning modern passenger lounge, contemporary exterior, and development of a 3-acre parcel constructing 50,000 square feet of additional hangars with contiguous ramp space.

"Circle Air is proud to be a member of the Air Elite Diamond Service Network of exceptional



Circle Air Group - KSEE

Multi-million dollar renovation of the FBO began in 2017.

FBOs. At Circle Air our philosophy is simple...give our customers the best possible experience and they come back. We love aviation. That's why Circle Air, is committed to having a passionate team that anticipates our customers' needs, pays great attention to detail, safety and security, and strives for excellence in everything we do. Being part of the Air Elite network is an extension of our philosophy and we are delighted to be in the company of esteemed FBOs with similar values worldwide."

– Dee L. Conger, CEO of Circle Air Group



Maintenance technicians have over 30 years experience.



Customer Service Representative with one of Circle Air Group's Mercedes crew cars.

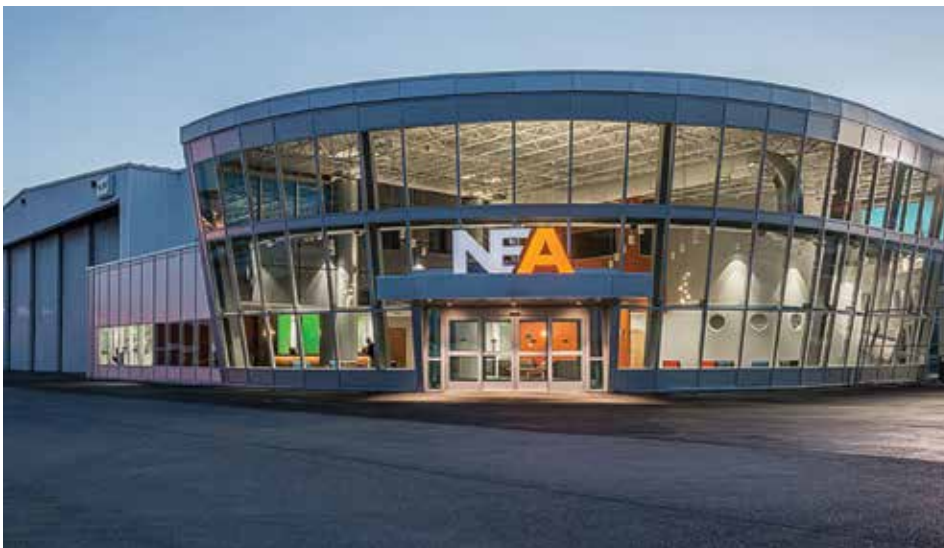
NORTHEAST AIR - PORTLAND, MAINE - KPWM

The new Northeast Air general aviation terminal includes a modern, elegant 3,500 square foot semi-circular open space lobby with comfortable seating and stunning views onto the nearly 1,000,000 square foot ramp. In addition to full concierge service for customers, pilots can enjoy a spacious lounge with snooze rooms, a flight planning station, and a fitness room with shower. NEA has also included a 12 seat conference room available by reservation. Outside, the company has added 35 new short term parking spaces in addition to free long-term parking for customers.

Staffed by a team of highly qualified aviation experts, NEA provides maintenance, fueling, and deicing services to the entire jetport. For private aviation customers, Northeast Air offers tie downs, 50,000 square feet of hangar space, full concierge service, and on-site car rental service. Northeast Air is also a certified Pilatus Service Center, specializing in the flagship PC-12 turboprop business aircraft.

From its humble beginnings in a Quonset hut next to the old airfield terminal, to its current incarnation in its modern facility, Northeast Air has always valued an exceptional customer experience by building trust and providing excellent value to its customers.

In closing, the Air Elite Diamond Service Locations aim to serve your aircraft, passengers and crew with inspiring renovations & innovative designs as they continue to ensure your experience at every location is memorable and highly unique. Differentiating themselves from their competition with their FBO upgrades is their goal and a benefit to the operators who enjoy these modern and aesthetically well designed FBOs. ✈️



Northeast Air - KPWM